

Message Text

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ACTION EB-06

INFO OCT-01 EUR-08 IO-04 ISO-00 FEA-01 AGR-05 CEA-01

CIAE-00 COME-00 DODE-00 FRB-01 H-01 INR-05 INT-05

L-01 LAB-01 NSAE-00 NSC-05 PA-01 RSC-01 AID-05

CIEP-01 SS-20 STR-01 TAR-01 TRSE-00 USIA-06 PRS-01

SP-02 OMB-01 SWF-01 DRC-01 /087 W

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R 111524Z OCT 74

FM AMEMBASSY OTTAWA

TO SECSTATE WASHDC 4751

INFO USMISSION GENEVA

USMISSION OECD PARIS

LIMITED OFFICIAL USE OTTAWA 3352

E.O. 11652: N/A

TAGS: ETRD, GATT, CA

SUBJ: PREPARATIONS FOR MTN: CANADA'S GOVERNMENT

PROCUREMENT NTB

REF: STATE A-6779, AUG 28, 1974

1. EMBASSY ECONOMIC SECTION HAS CAREFULLY REVIEWED ENCLOSURE (CANADIAN GOVERNMENT PROCUREMENT PRACTICES) TO REFAIR AND, WITH EXCEPTIONS NOTED IN PARA 2 BELOW, FINDS IT TO BE AS COMPLETE, ACCURATE AND CURRENT AS EMBASSY BELIEVES POSSIBLE.

2. PLEASE NOTE FOLLOWING CORRECTIONS TO BE MADE TO ENCLOSURE:

(A) PAGE 3, FIRST FULL PARA, NEXT TO LAST LINE (QUOTATION): SHOULD READ "LESS IMPORTANT THAN PROCUREMENT" RATHER THAN "LESS IMPORTANT THAT LIMITED OFFICIAL USE

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PROCUREMENT".

(B) PAGE 3, SECOND FULL PARA, LAST SENTENCE:
EMBASSY SUGGESTS THAT ENTIRE INTRODUCTORY
"ALTHOUGH" CLAUSE BE DELETED AND SENTENCE
SIMPLY STATE: "IT IS CLEAR, HOWEVER, THAT
DSS..." EMBASSY WAS TOLD BY DSS OFFICIAL
IN JUNE 1974 THAT SOME U.S. FIRMS AND MANY
CANADIAN SUBSIDIARIES OF OTHER U.S. FIRMS
UNDOUBTEDLY ARE INCLUDED IN DSS'S LIST OF
60,000 SUPPLIERS (SEE OTTAWA A-313 OF JUNE
28, 1974). IF THIS SUGGESTED CHANGE IS
ACCEPTED, THE SECOND SENTENCE IN FIRST FULL
PARA ON PAGE 7 SHOULD BE ADJUSTED ACCORDINGLY.

3. EMBASSY COMPLETELY AGREES WITH OBVIOUS POINT MADE
IN PAPER THAT ANY CANADIAN RELAXATION OF PROCUREMENT
RESTRICTIONS AND PRACTICES WOULD HAVE FAVORABLE BUT
UNQUANTIFIABLE EFFECT ON U.S. EXPORTS. SIMILARLY,
WE AGREE WITH ASSESSMENT OF PROSPECTS. IN THIS
CONNECTION, HOWEVER, WE WOULD NOTE CANADIAN MANU-
FACTURERS' ASSOCIATION'S VIEW THAT IT IS UP TO
CANADA'S TRADING PARTNERS AT MTN TO ADOPT A PROCURE-
MENT POLICY AS LIBERAL AS CANADA'S. THE ASSOCIATION,
INTERESTINGLY, CONSIDERS GOVERNMENT PROCUREMENT AS
ONE OF BIGGEST U.S. NTB'S. (SEE OTTAWA A-471, SEPT.
16, 1974.)

4. EMBASSY HAS NO RPT NO SPECIFIC COMPLAINTS AND/OR
INFORMATION IN ITS FILES ABOUT GOC PURCHASING
RESTRICTIONS OR OFFSET ARRANGEMENTS, A SUBJECT OF
GREAT DELICACY ABOUT WHICH ALMOST EVERYONE (INCLUDING
U.S. FIRMS) IS RELUCTANT TO SPEAK.
PORTER

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NNN

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